



Intellectual Capital...

2004

<http://www.gatsoft.no>

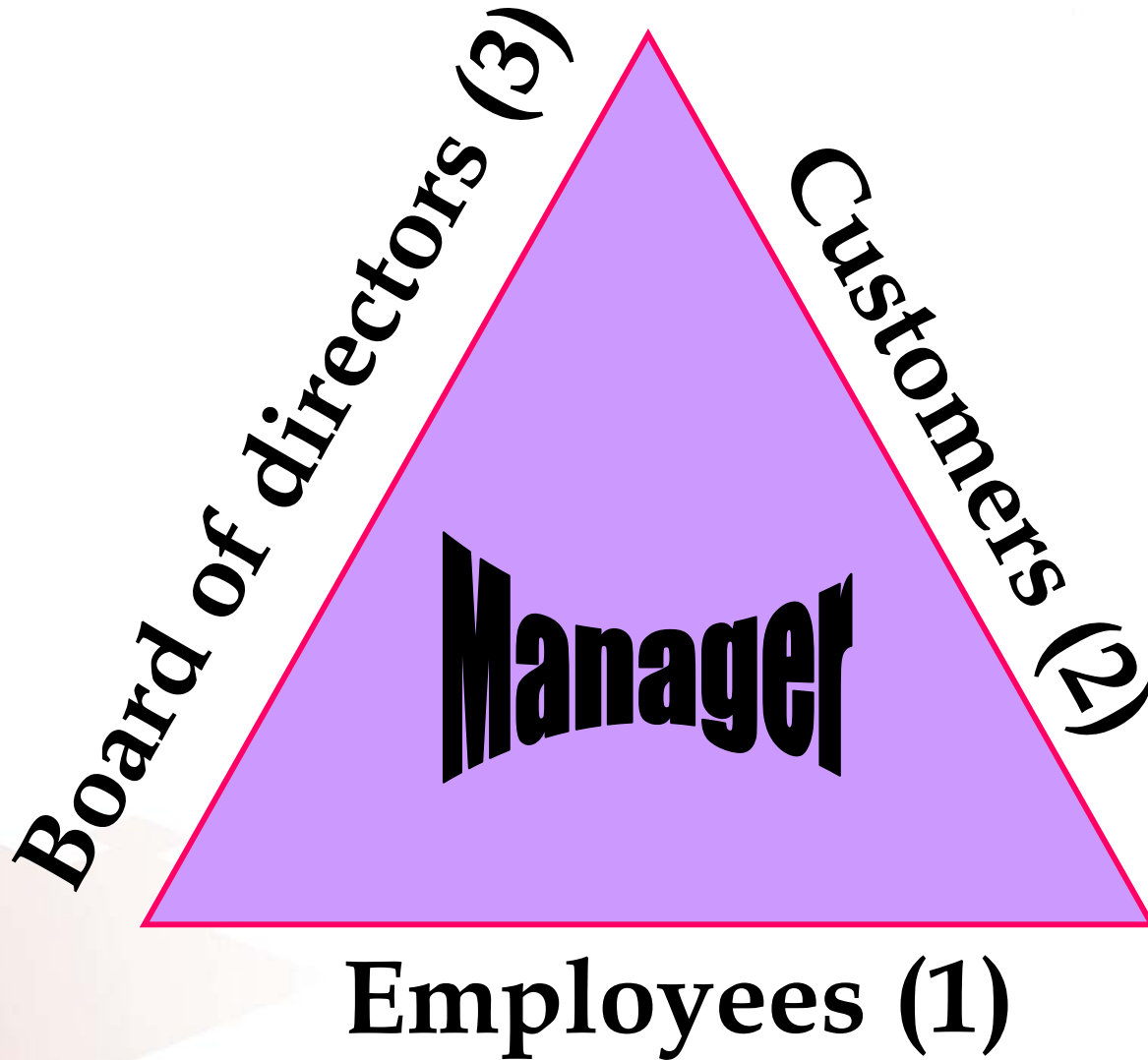
Who is GAT-Soft ?



- 13 years! (established September 2001)
- 20 employees, 9 developers
- Board of Directors:
 - Kristin Skjold-Larsen (chairman, consultant HR/marketing)
 - Geir Johnsen (HR president Hydro Aluminium)
 - Amund Haldorsen (owner, active)
 - Tommy Hobæk (owner, active)



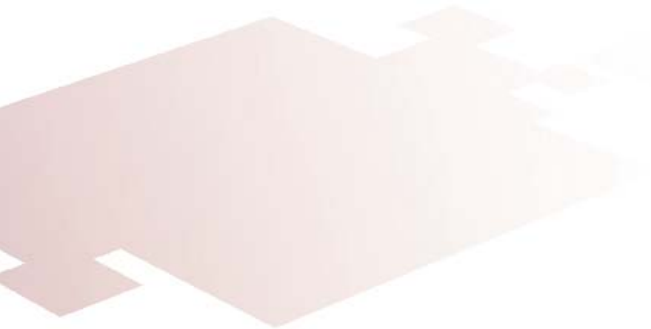
The human capital 3 categories



(1) Human capital



● Employees



GAT-Soft



New 2004: 5

Quitted 2004: 0

Age average: 38år

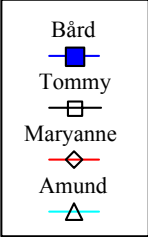
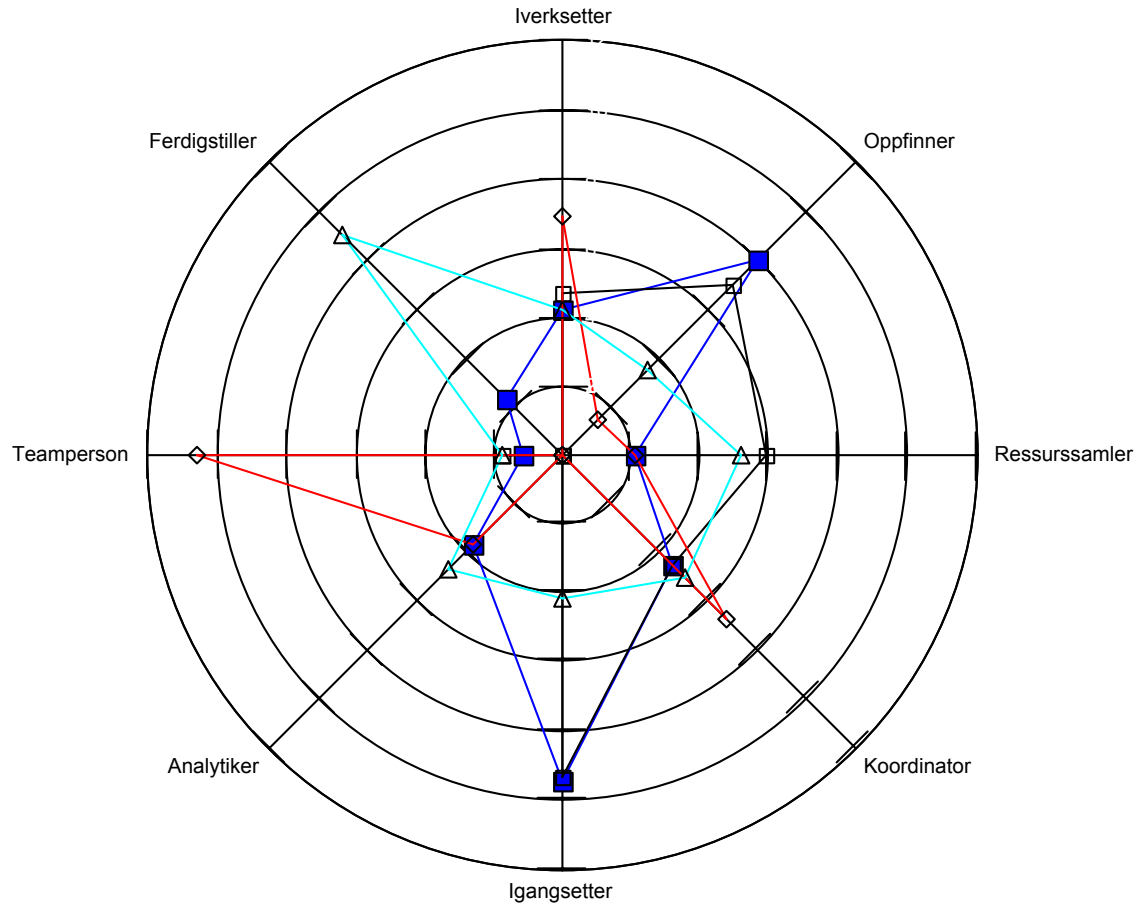
Education: 3,8 yr - Technical: 11 empl

Cross functional education: 11 empl

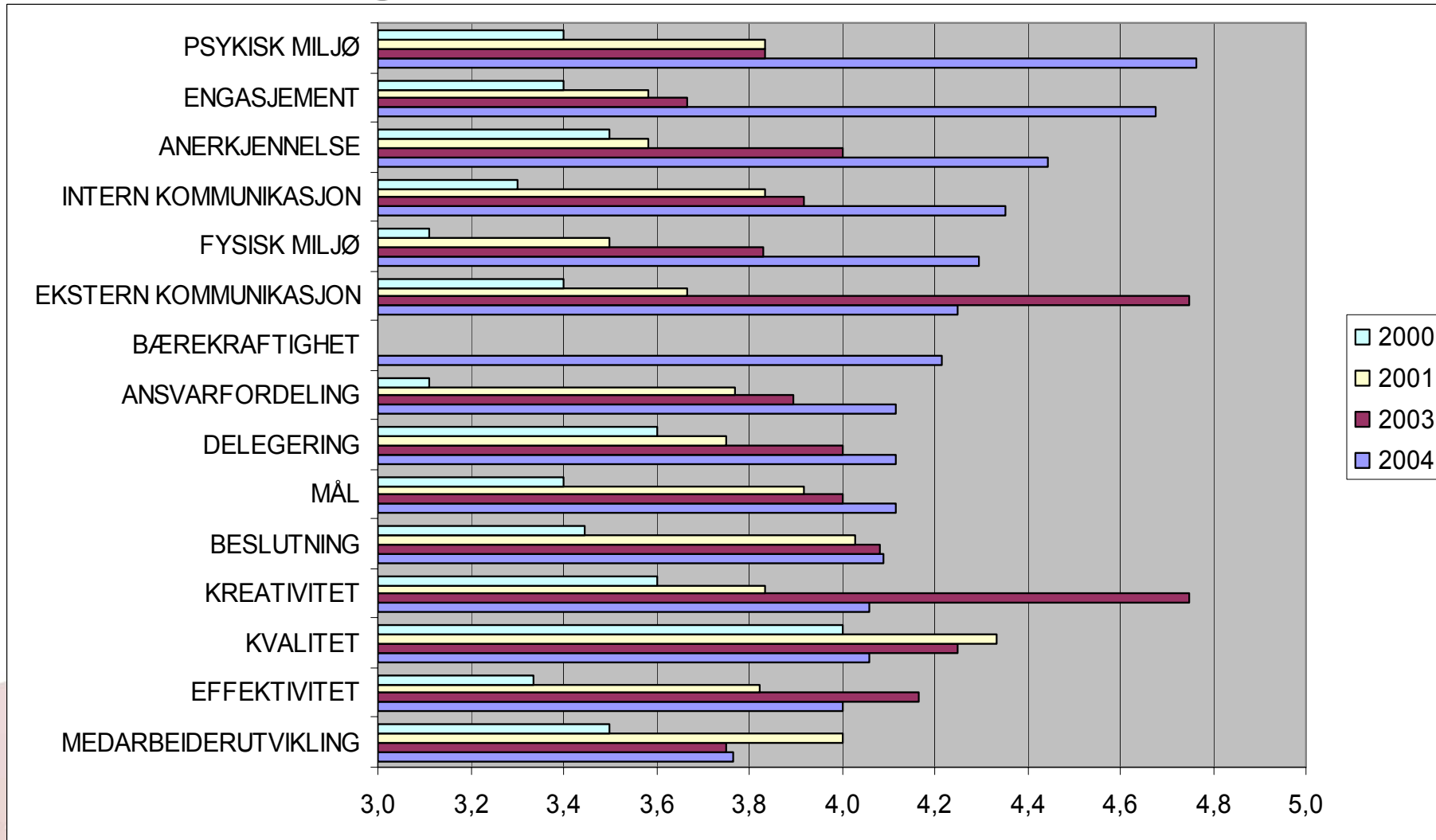


Team profile

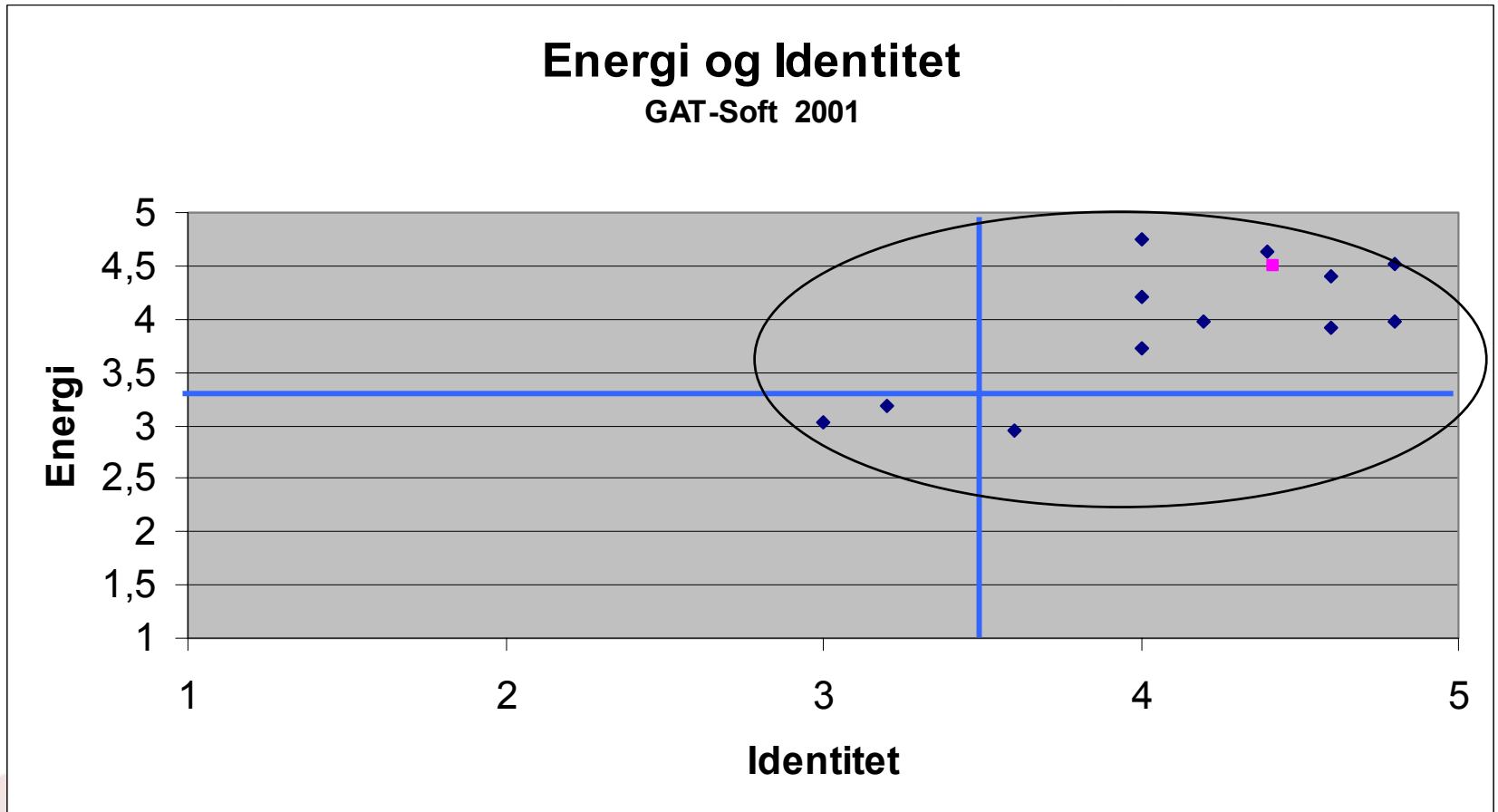
Personprofil
GAT-Soft adm team



Culture



Driving forces -2001

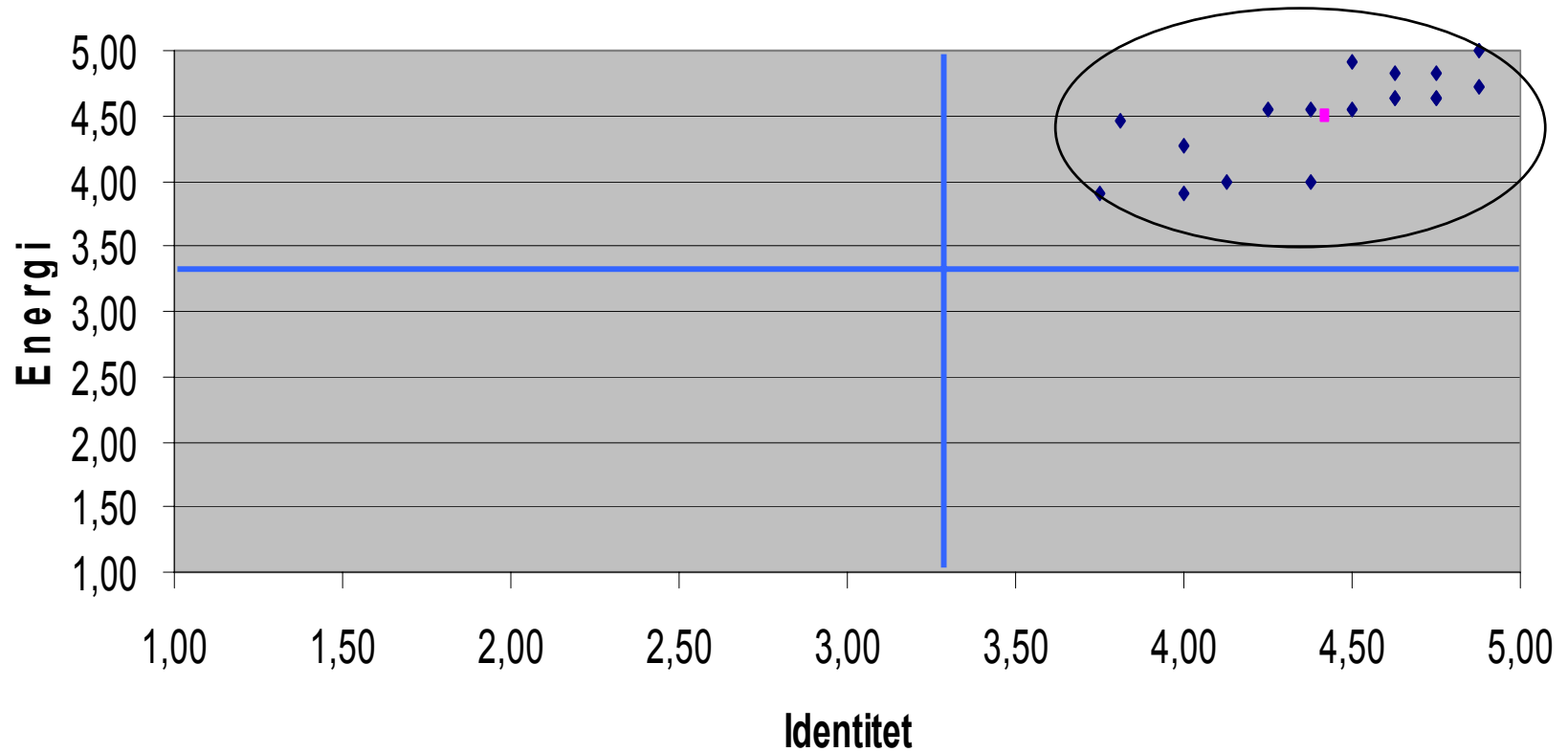


Driving forces -2004



Energi og Identitet

GAT-Soft desember 2004



(2) Human capital



- Partners
(also called "*customers*")



GAT-Soft solutions



Personell Management



Shipping administration



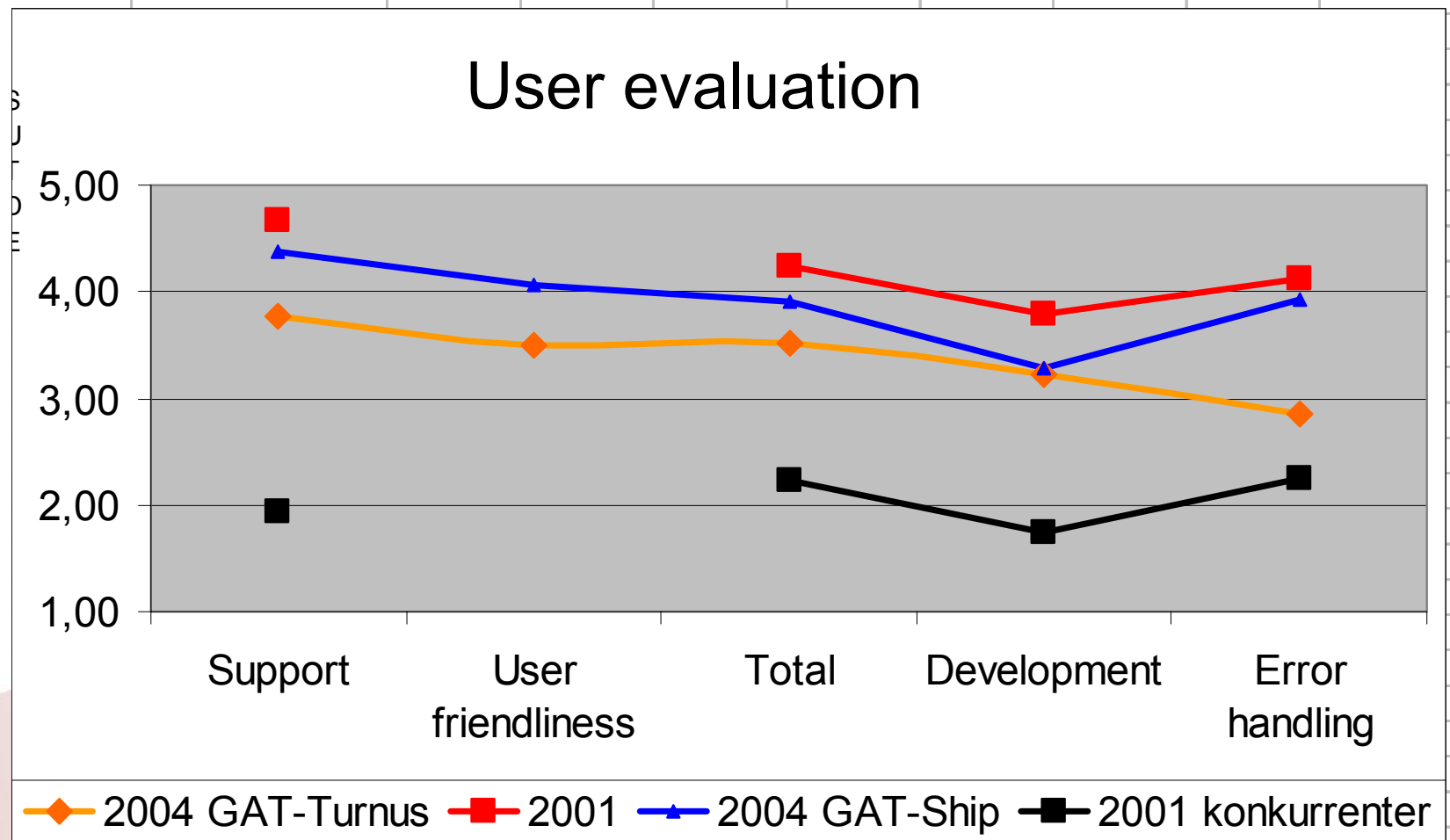
Police administration



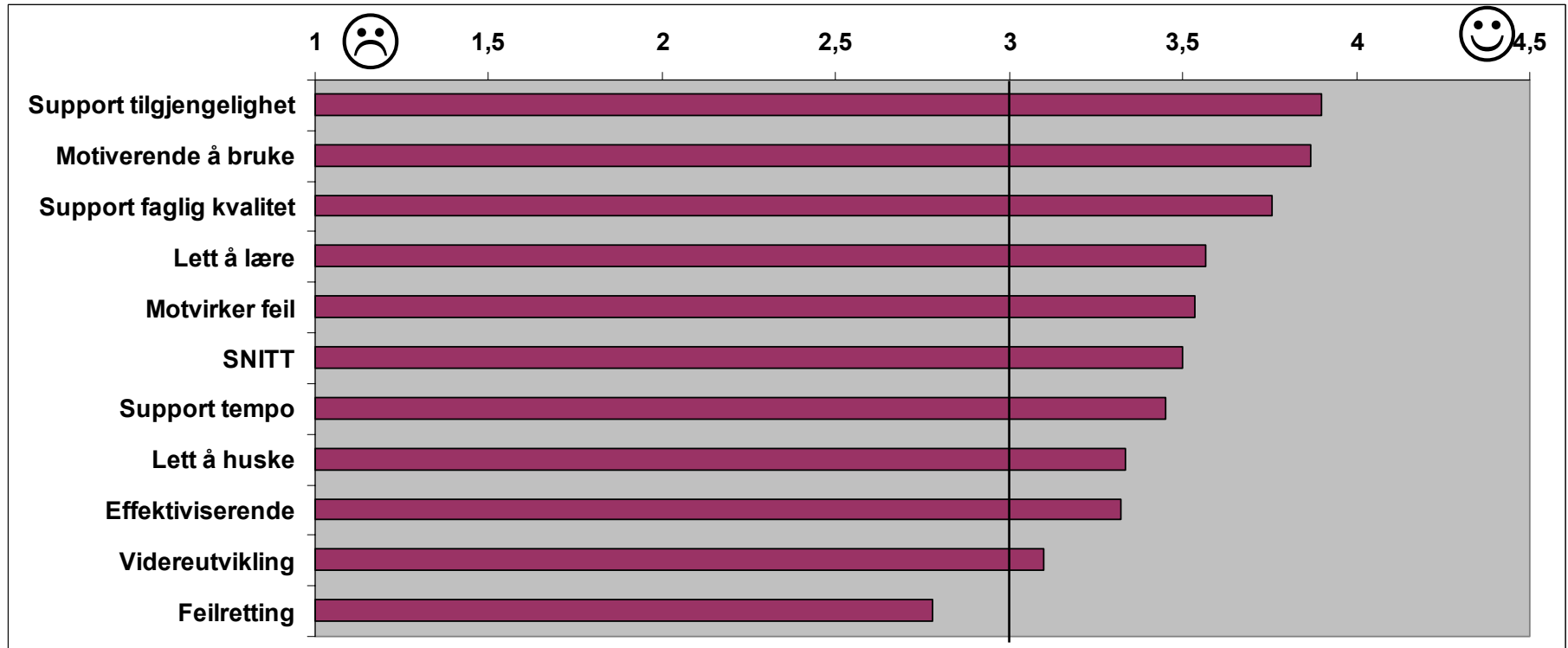
The proof of the pudding is in the eating



User evaluation

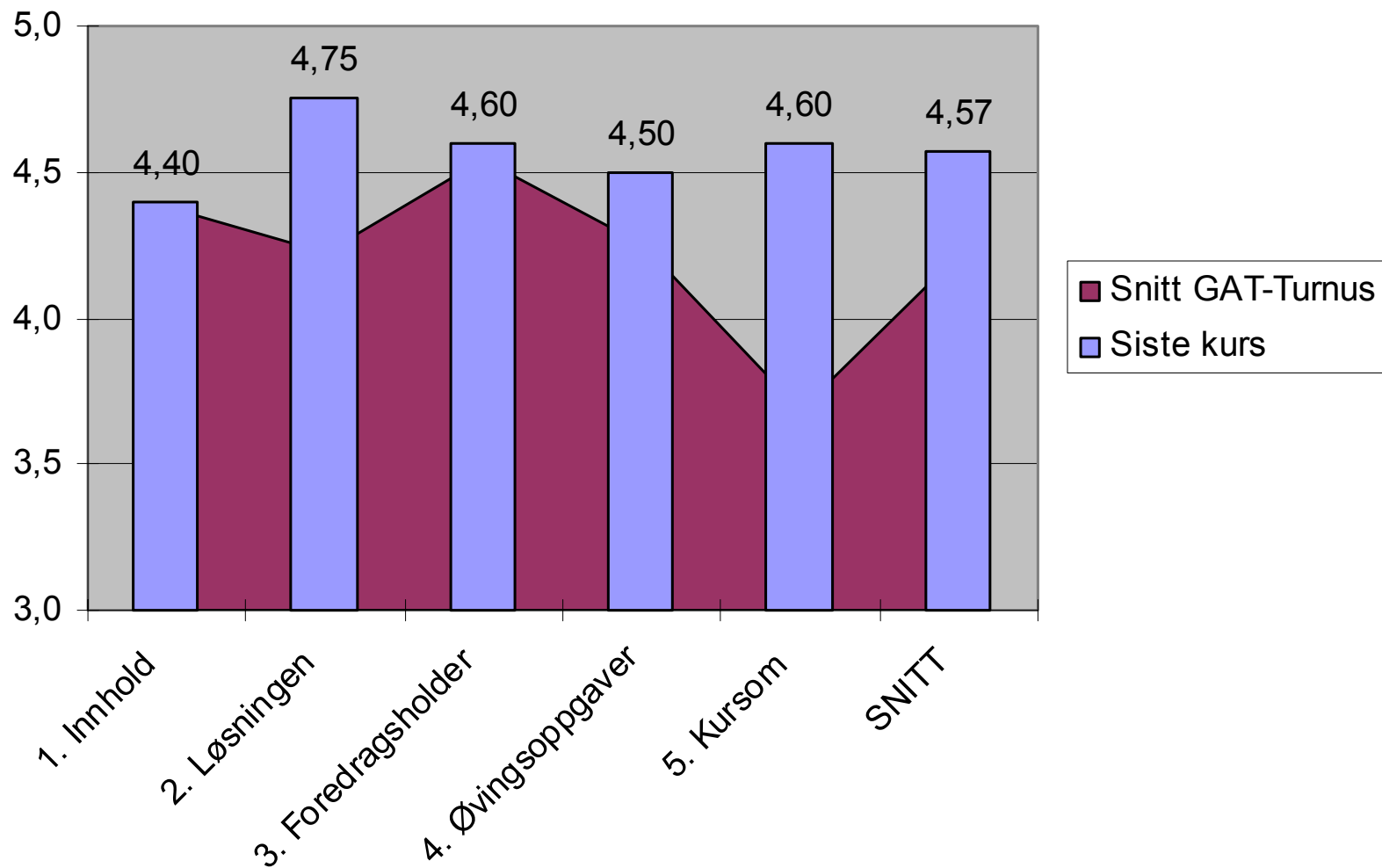


User satisfaction



Training satisfaction

Sykehuset Ullevål Universitetssykehus HF Leger - 14-16.09.04



Sammen skaper vi Lede-glede

- Gi retning og bidra til at ledere frigjør energien hos sine ansatte:
- Skape resultater!



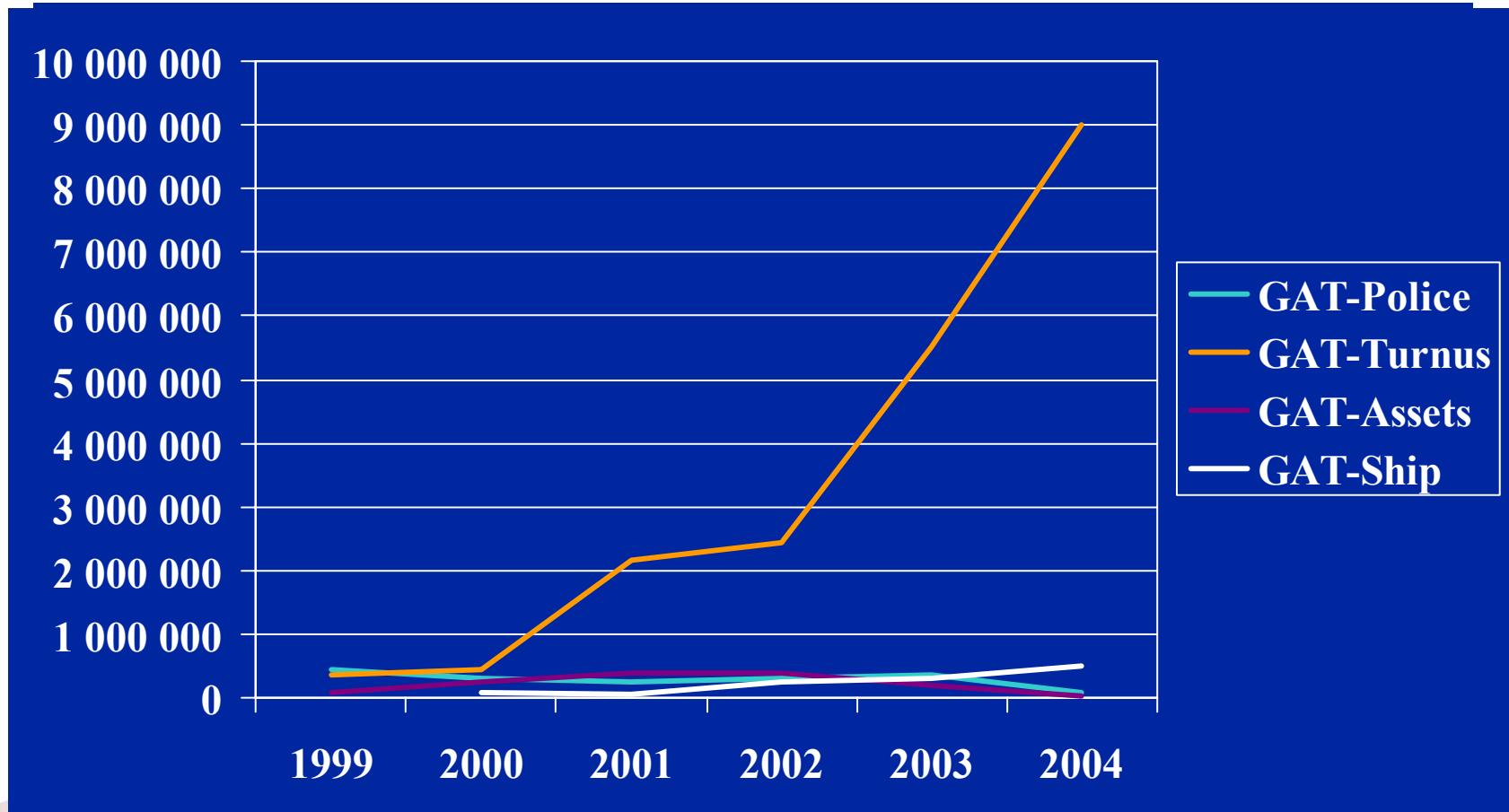
(3) Human capital



● Owners



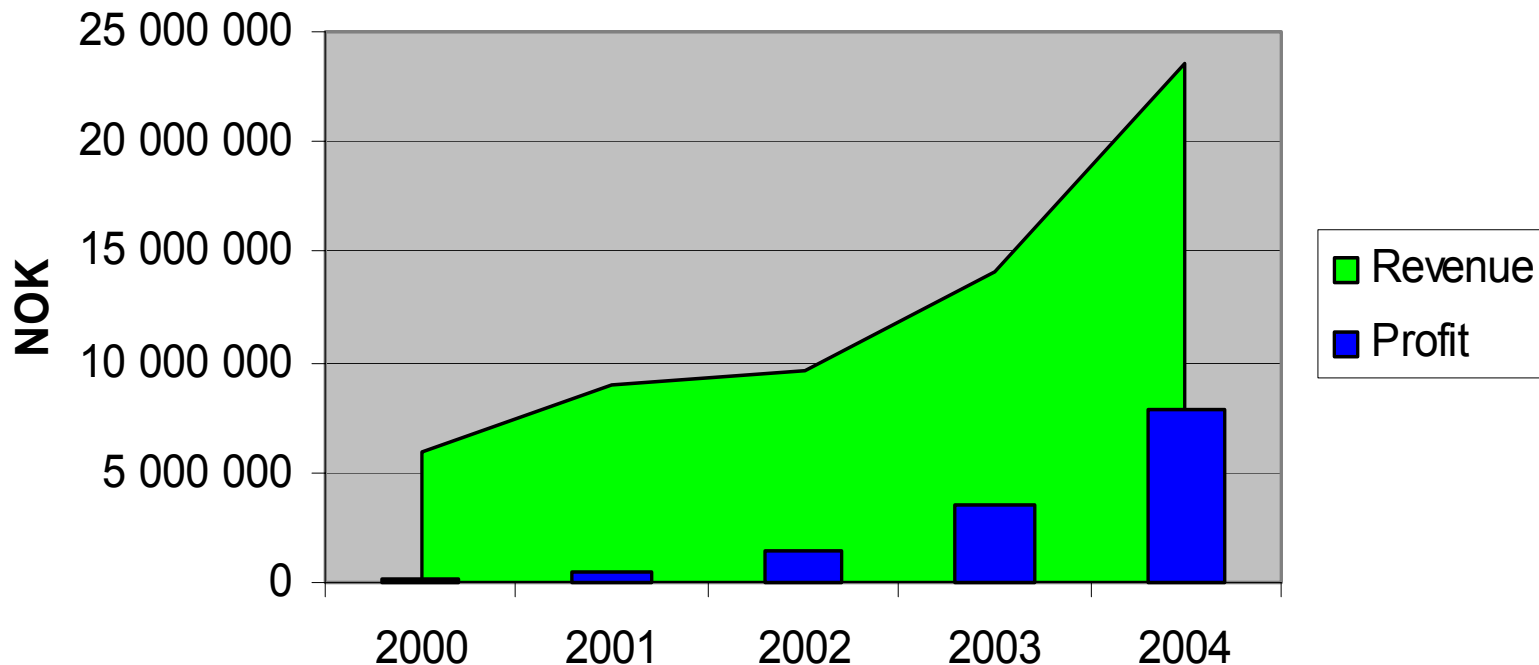
License income



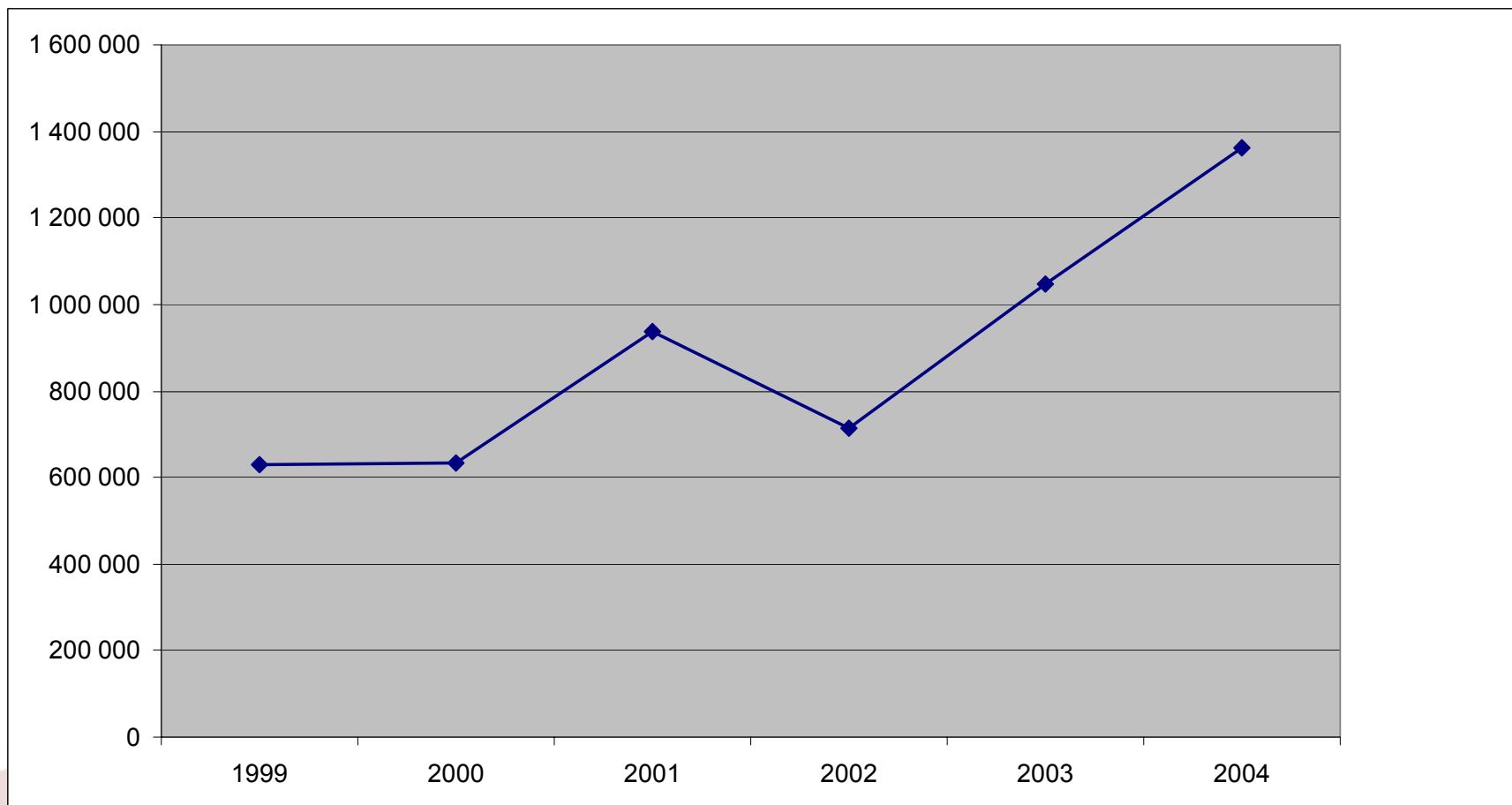
Financial key figures



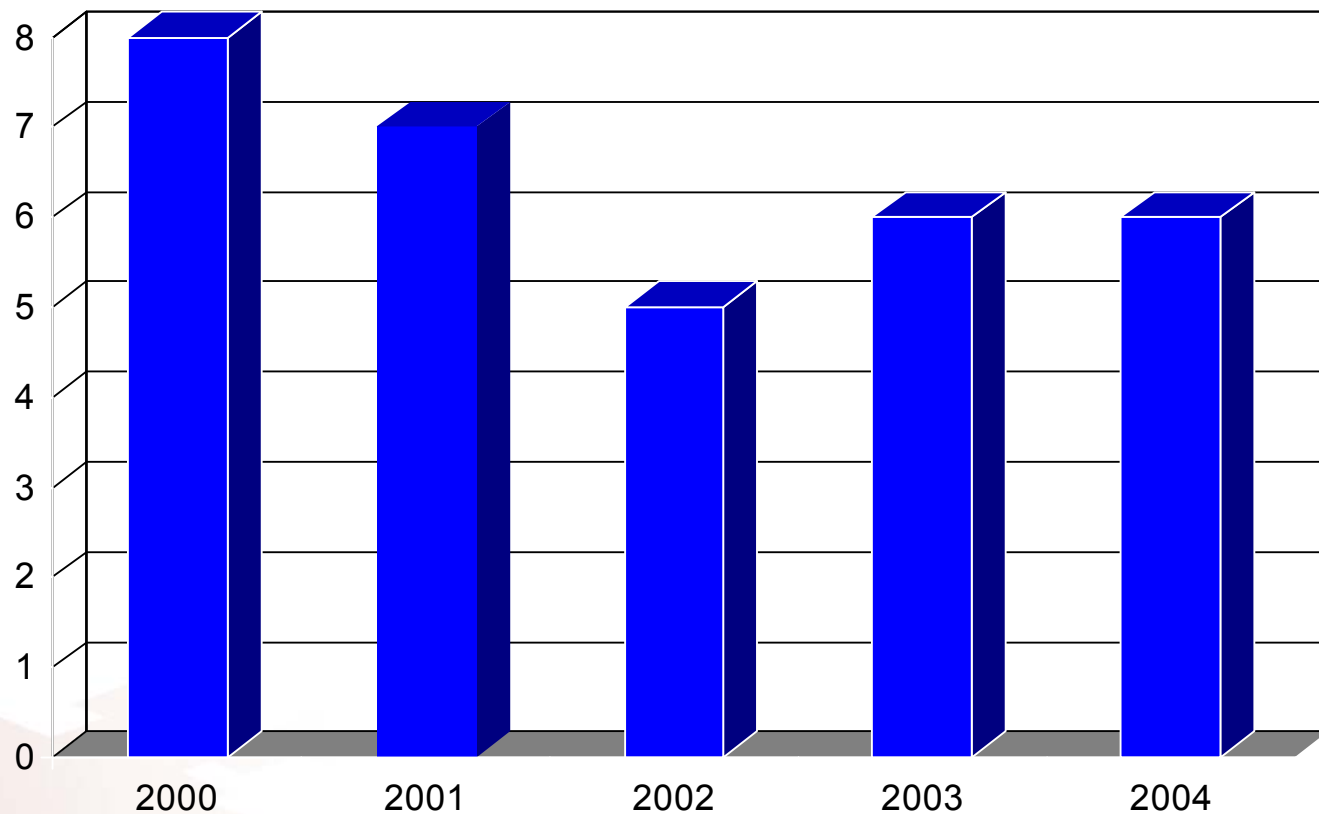
GAT-Soft growth 400% last 4 years



Omsetning pr pers



Oppnådde budsjettkaker



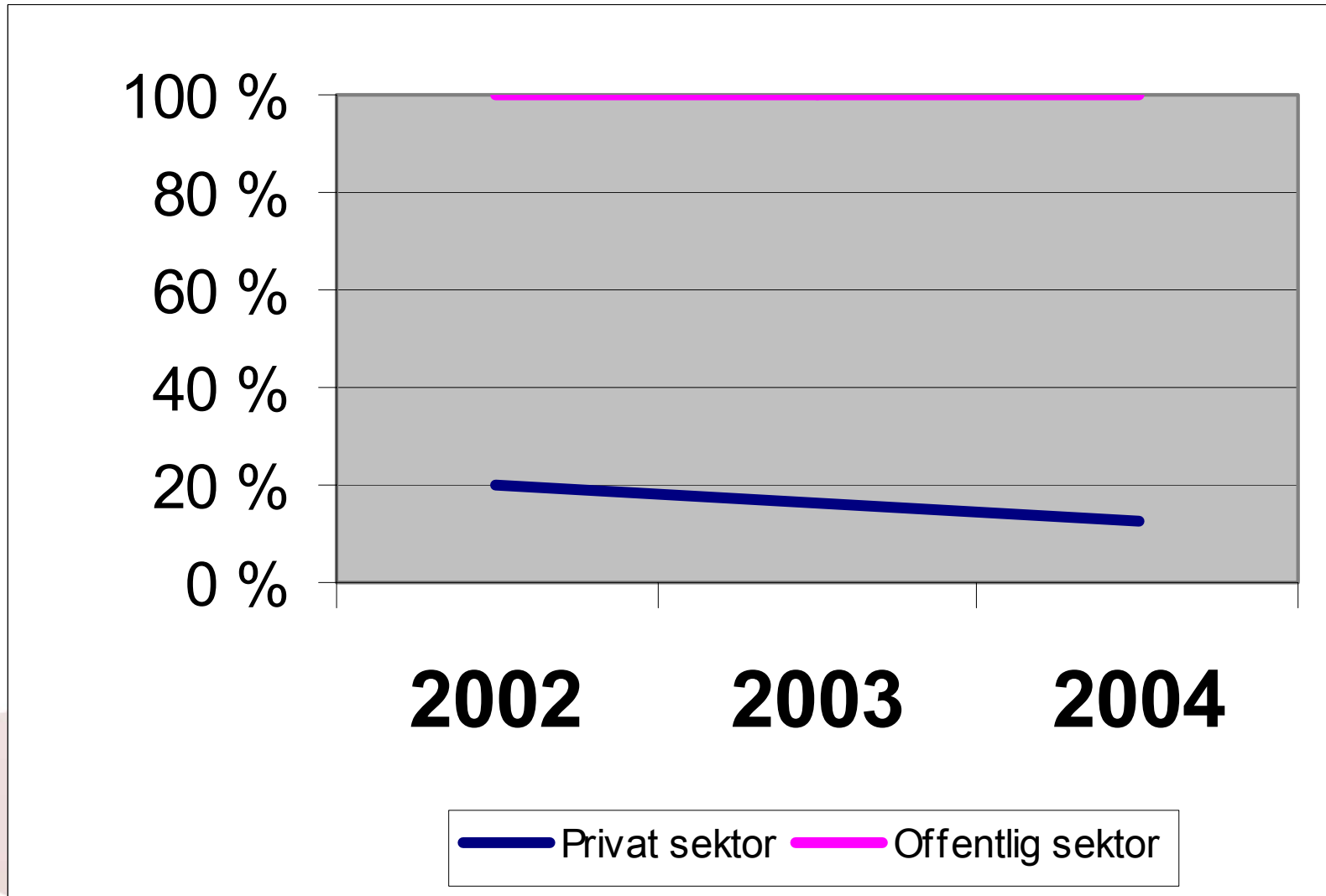
MIL – achievement 2004



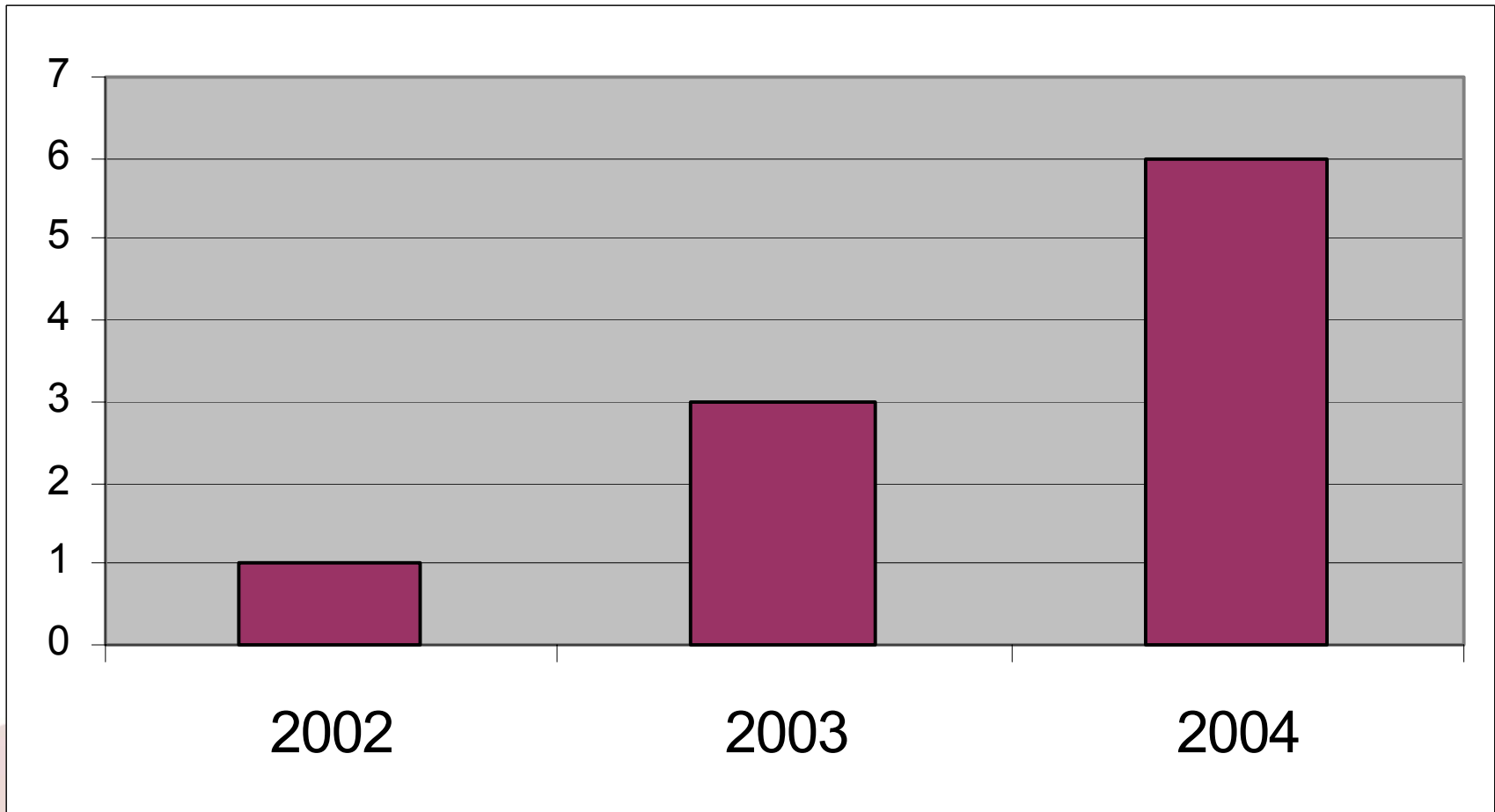
Programvare	Budsjett	Regnskap:	Budsjett:		
			Must	Intend	Like
PurLogic	0	0	0	0	500 000
GAT-Ship	500 000	413 889	300 000	500 000	750 000
GAT-Ship utland	1 000 000	435 877	300 000	1 000 000	2 000 000
Assets	250 000	40 800	0	250 000	400 000
GAT-Turnus innland	6 000 000	10 446 726	4 000 000	6 000 000	10 000 000
Politapplikasjoner	400 000	73 380	0	400 000	900 000
Kurs	1 000 000	1 512 595	500 000	1 000 000	2 000 000
Konsulentbistand	3 000 000	4 551 005	2 500 000	3 000 000	5 000 000
SUM	12 150 000	17 474 272	7 600 000	12 150 000	21 550 000
VS-Avtaler	7 500 000	5 173 635	6 000 000	7 500 000	10 000 000
SUM	19 650 000	22 647 907	13 600 000	19 650 000	31 550 000
Utlegg./SND/husleie	1 000 000	854 689	700 000	1 000 000	1 500 000
SUM	20 650 000	23 502 596	14 300 000	20 650 000	33 050 000
Kostnader	13 405 000	15 277 688	13 405 000	13 405 000	17 000 000
Kostnadssprekk	0	0			
Driftsresultat	7 245 000	8 224 908	895 000	7 245 000	16 050 000

MIL-hit	1	4	4
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Public increased from 80 to 90% last 3 years

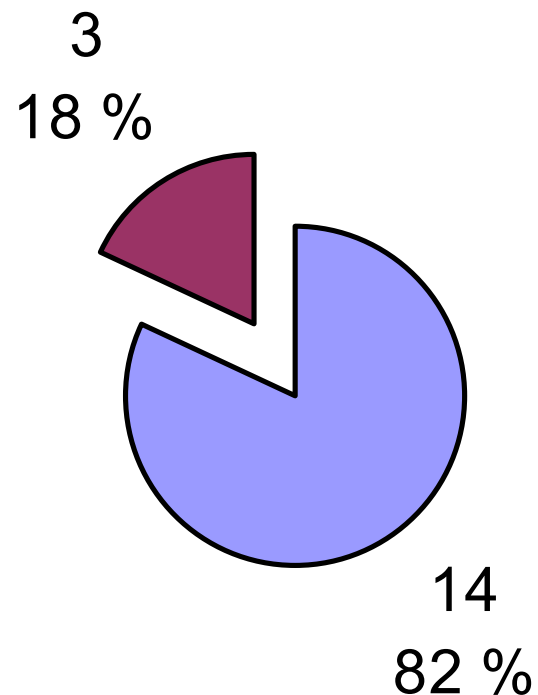


Publications



EC tenders

1	Avinor	2001
2	Sykehuset Telemark HF	2002
3	Sarpsborg kommune	2003
4	Trondheim kommune	2003
5	Helse Øst RHF	2003
6	Tynset Kommune	2003
7	Helse Nord RHF	2003
8	Voss kommune	2003
9	Skien kommune	2004
10	Bamble kommune	2004
11	Porsgrunn kommune	tapt
12	Skedsmo kommune	2004
13	Sandefjord kommune	tapt
14	Haugesund kommune	tapt
15	Statens forvaltningstjeneste	2005
16	Gjøvik kommune	2005
17	Kriminalomsorgen	2005
18	Drammen kommune	
19	Bærum kommune	



■ Vunnet ■ Tapt

Work forms



- Wireless PC and phones
- Groupwise work zones
- Creative zones
- Play zones

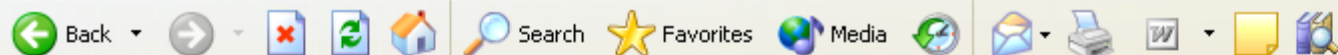


Dashboard



eJournal RMS 3.0.10u Status skjermbilde - Microsoft Internet Explorer

File Edit View Favorites Tools Help



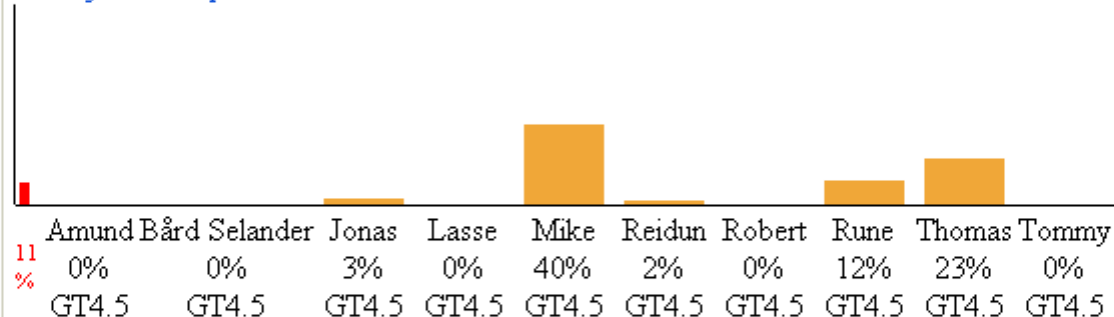
Address C:\Data\ejournal 19.05.05.htm



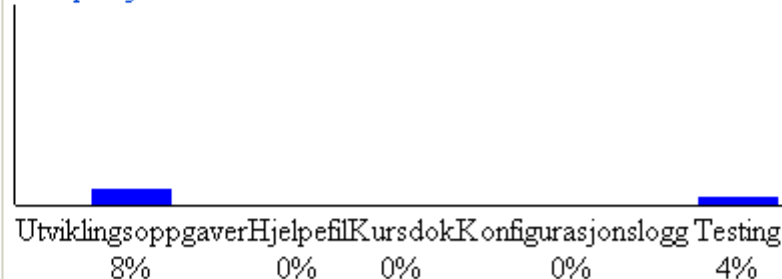
Status skjermbilde

GT4.4	30.09.2005	30.09.2005	Manedtlig release GT4.4.5
GT4.5	31.10.2005	31.10.2005	Revisjon GT4.5

Prosjektstatus pr. utvikler



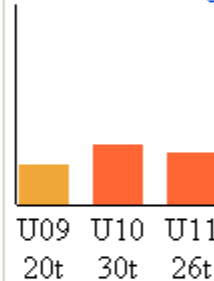
Delprosjektstatus



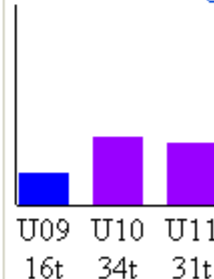
Manglende timeføring siste 3 uker

- Saksbehandling
 - Startside
 - Kunder
 - Ny sak
 - Finn saker
 - Søkeresultat
 - Siste saker
 - Egne aktive saker
 - Ufordelte saker
 - Min huskeliste
 - Tabeller
- Kunnskapshase
- Statistikk
- Oppsett
- Systemdesign
- Hjelp
- Logg ut

Saksbehandling



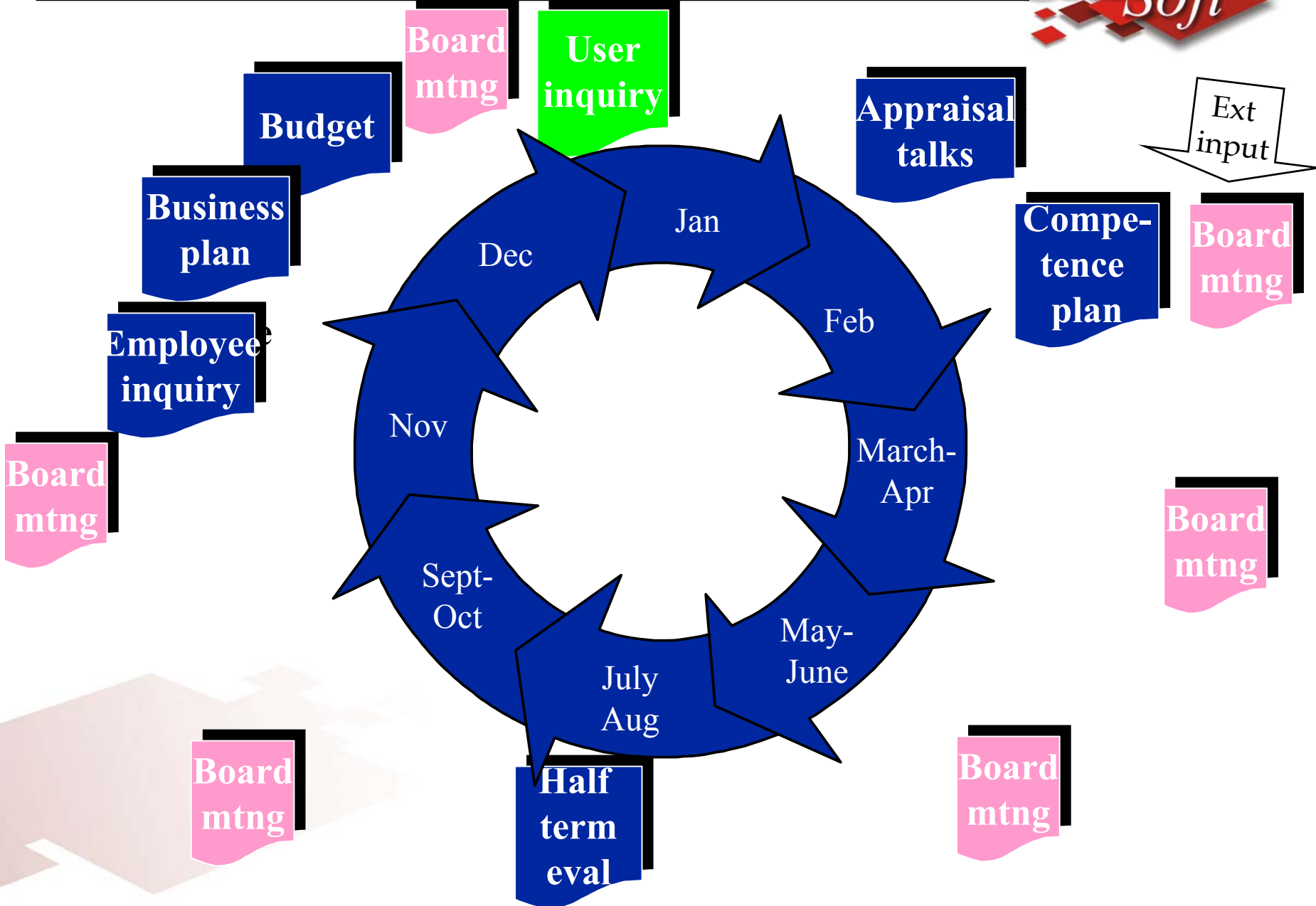
Saksbehandling



Telefonservice



Management Cycle



Team GAT-Soft



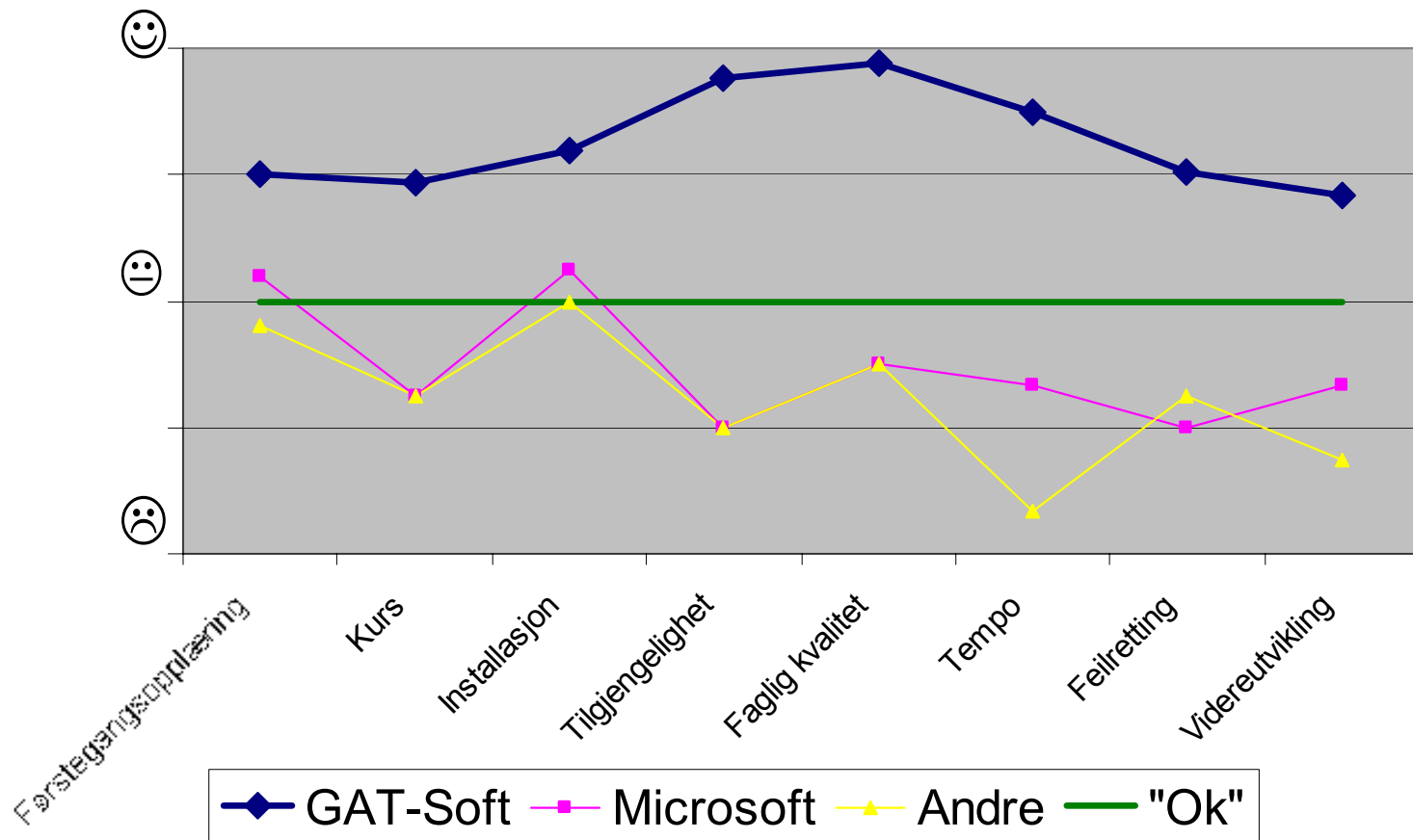
		GAT-Assets	GAT-Police	GAT-Turnus	GAT-Ship	
Adm-team →	Maryanne	Bård *		Dag * Bente	Snorre *	← Marketing team
	Amund *	X	X	X	X	
	Jonas			X		
	Mike			X	X	
	Reidun *			X		
	Robert	X		X		
	Rune *			X		
	Bård jr.		X		X	
	Tommy *		X			
	Thomas			X		
	Asbjørn			X		
	Stian			X		
	Terje	X	X		X	
	Elin			X		
	Andre			X		
	Henning			X	X	

* Team-
/process-
responsib.

Produkt-team

SUPPORT og BRUKERVENNLIGHET

GAT-Softs kunder - Januar 2001



Måling



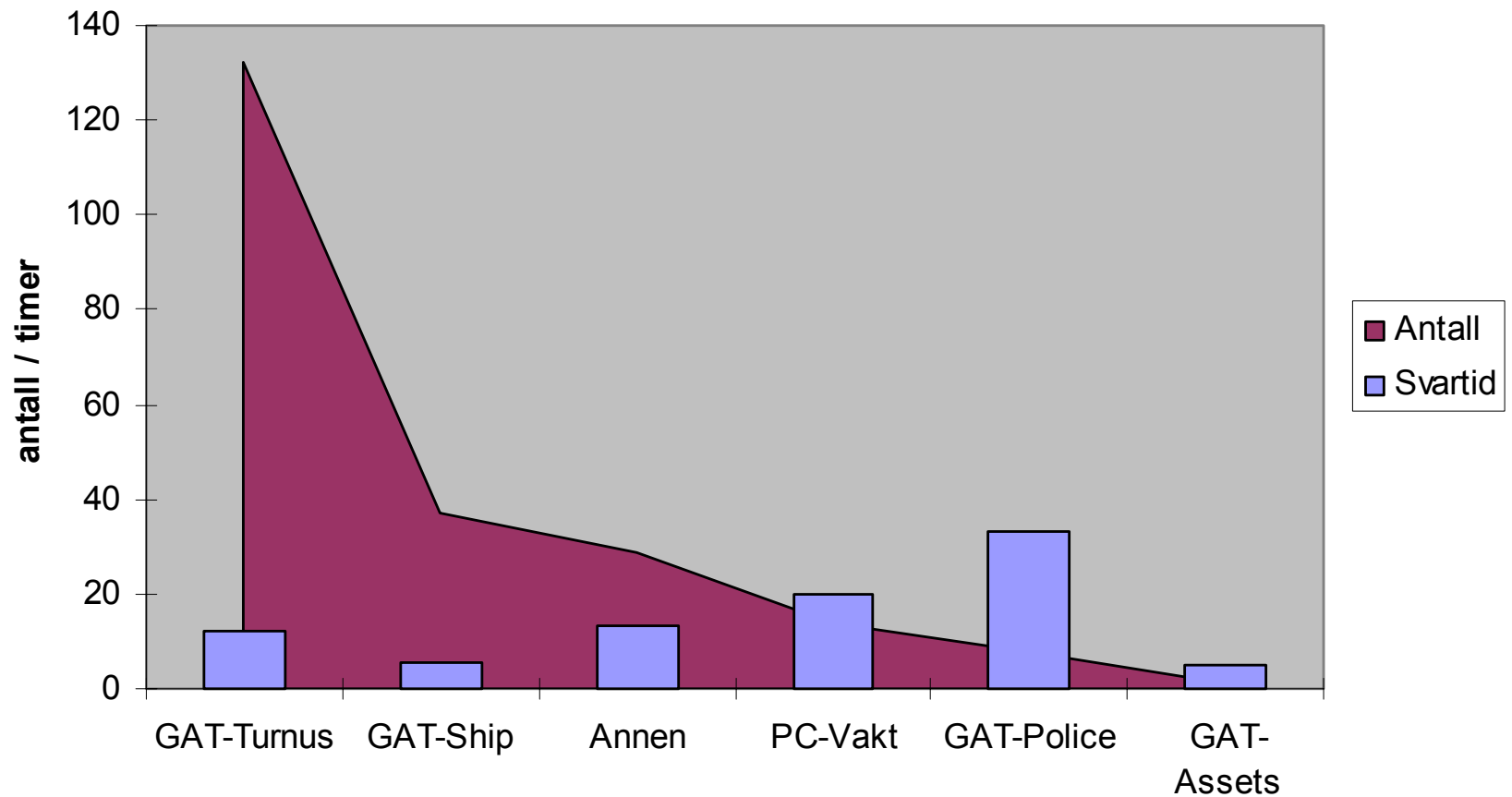
7 GAT-Training [?] [X]

Week 2003-45 total: My training:

BS	1 2 3 4 5	BS	03.11.2003
JME	1 2 3 4	40min gått tur	
AH	1 2	BS	07.11.2003
MS	1 2	30m sykla racer	
REH	1 2	BS	07.11.2003
TH	1 2	32min sykla racer p1	
TS	1 2	BS	07.11.2003
AC	1	30m sykla	
MK	1	BS	08.11.2003
		45 m 22,5km p162	

◀ Prev. Next ▶ + [] New [] + Delete [] Done

Supporthenvendelser hittil i år pr 03.02.04



What is saved on support has to be paid with lost gain

